

Vision Technologies Global Reach



Building on over a Decade of Experience

Vision Technologies Global Services team brings the best program and project management practices to your engagement. With PMI certified project managers, Vision's Global Services practice provides you with a least-cost delivery partner, schooled in best practices for national rollouts and deployments.

Our value proposition begins at the pre-sales stage, where we do whatever it takes to make you successful. Whether that is pre-sales engineering, proposal development, the development of strategic pricing models or a combination of all of these services, Vision is prepared to support your program.

Our in-process quality control programs and weekly status reports ensure flawless delivery. Our project teams provide regular updates and post project status reports to your management tools or ours. Whether we wear your shirts, or ours, the client's experience in one of total satisfaction. Vision's commitment to 100% Customer Satisfaction means you get a committed workforce, managed by a professional, trained team.

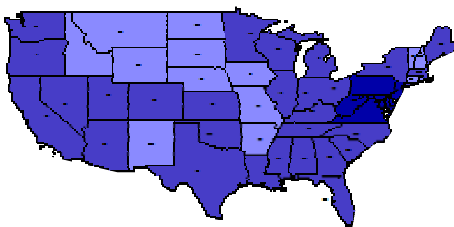
Vision Technologies has years of experience and success working with national programs, using our time tested Vision Partners (VP) Program. The VP Program is a formalized qualification and contractor-management discipline, implemented to assure consistent standardized performance.

VP Partners around the world maintain a well-defined set of industry certifications, adhere to continuing education guidelines, are Manufacturer Certified, and undergo quarterly review and evaluation. VP Partners maintain multiple certifications, from BICSI certified installers, technicians and RCDD's to Microsoft Certified System Engineers, UNIX certifications and Cisco engineers at every level. The Vision Global Services Team combines the depth of the VP Program Management knowledge with the varying skill sets of our partners, allowing us to offer service packages on a national and international basis. Developed over the past twelve years, our Global Services program is, at it's heart, a database of partners that spans North and South America.

All VP Partners practice standard global networks service procedures to achieve consistent quality and workmanship for every installation. Our partners program ensures that all members are under subcontract and have up to date insurance certificates.

The Vision Partners program has performed on countless opportunities, successfully supporting our clients as well as supporting their national requirements.

Let us show you how Vision can reduce your costs, deliver maximum value and drive additional revenue and profits to your bottom line.



Vision Technologies maintains a database of authorized, accredited VP Partners in all 50 states. Our experience delivering IT services nationally is your assurance that your project will be delivered on time and on budget—every time!

Vision Technologies

Your National Support Partner—

The "Company behind the Company"

- ▶ *National Rollouts*
- ▶ *On-Site Support*
- ▶ *Deployments*
- ▶ *Program Management*
- ▶ *Project Management*
- ▶ *Pre-Sales Support*
- ▶ *Proposal Development*
- ▶ *Least-Cost Delivery*

GSA Contract No: GS-35F-0581R

NIH BPA Order No: 263-0062417

**Virginia Cabling Contract
VA-050322-VSON**



A SERVICE-DISABLED VETERAN-OWNED SMALL BUSINESS

Vision Technologies, Inc.
530 J McCormick Drive
Glen Burnie, MD 21061
www.visiontech.biz
(410) 424-2183
(410) 424-2208 fax